

# The indiGo Project: Enhancement of Experience Management and Process Learning with Moderated Discourses

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**Abstract.** Within this paper we describe the indiGo approach to preparation, moderation, and analysis of discourses to enhance experience management. In the indiGo project this has been exemplified for the process learning domain. indiGo includes an integration of approaches for e-participation, experience management, process modeling and publishing, as well as text mining. We describe both the methodology underlying indiGo and the indiGo platform. In addition, we compare indiGo to related work. Currently a case study is ongoing for an in-depth evaluation of the indiGo approach.

## 1 Introduction

Business process models of organizations operating in the innovative software industry are one of their major knowledge assets. However, these models need to be (a) constantly evaluated and revised in the business of those organizations as well as (b) enhanced by further knowledge to increase their applicability.

The approach of the BMBF funded project indiGo<sup>1</sup> is to support this evaluation and enhancement. It offers members of an organization (a) to engage in discourses about the process models itself or their execution and (b) presents process-related lessons learned, fitting to the current project context. On the organizational level, completed discourses are analyzed and summarized to improve related process models and capture lessons learned. To achieve these objectives, indiGo offers an integrated, comprehensive set of methods and a technical infrastructure as a joint effort of two Fraunhofer institutes: Fraunhofer IESE (Institute for Experimental Software

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Engineering) in Kaiserslautern and Fraunhofer AIS (Autonomous Intelligent Systems) in Sankt Augustin.

The indiGo methods and tools add value through the speed-up of innovation cycles by involving a greater number of people and recording more information on processes in the form of discourses. In addition, they improve the construction of organizational knowledge through the preparation, moderation, and analysis of discourses supported by text mining and case-based reasoning. Current approaches to experience management are reinforced by providing a solution to integrate results of discourses into the experience base, a repository for business experiences.

The final indiGo technical infrastructure will consist of the Zeno® groupware tool of AIS, IESE's experience management environment INTERESTS, IESE's tool for process modeling and publishing Spearmint, as well as tools for text mining of discourses from AIS.

Both the developed methods and the indiGo architecture will be evaluated mid 2002 within a case study on process learning carried out at IESE. First results will be available in fall 2002.

In Chapters 3 and 4 we introduce the indiGo methodology and platform, respectively. Chapter 3 also includes a detailed process-learning example to exemplify the indiGo approach. Chapter 4 is also concerned with putting indiGo into context. For this, a terminological framework is presented in Chapter 2 and, based on this, the relevant state of the art is described. We then classify indiGo according to the framework. Finally, we give a short outlook on planned activities.

## **2 indiGo – the Framework**

indiGo's key objective is to create and sustain living process models, that is, process models that are accepted by the organizations members, adapted to organizational changes on demand, and continuously enriched with experience from the operating business of the organization. Process learning requires at least four different kinds of knowledge in an organization: Process models (with their associated templates), experiences from instantiating process models in concrete projects, discussions about processes in closed or open groups, and private annotations of process models.

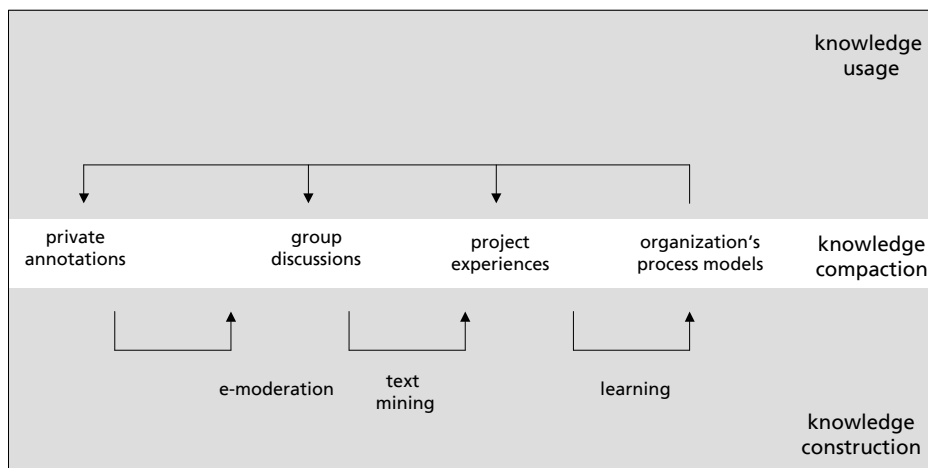
For example, assume Ms. Legrelle, a team leader in the organization, has to compose an offer for a subcontract from a small start-up. The process model for the acquisition of industrial projects has a subprocess devoted to the contract. It suggests that the payment scheme should not be too fine-grained in order to minimize administrative overhead. Ms. Legrelle feels uncomfortable with this guideline. The year before she had had a subcontract with another start-up, Hydra, which got bankrupt, so that the last payment was lost for her team although they had completed the work. Ms. Legrelle prefers to design the new offer with a frequent payment schedule, at the cost of more overhead in the administrative unit.

Clearly, Ms. Legrelle would not like to modify the organization's process model (1) for industrial project acquisition on her own - it is not her job and her view may be too subjective. She would probably agree that her experience with the Hydra project be recorded as a lesson to be learned, but even so, she would hardly take the trouble to

fill in the required form to create an “official” case (2). Rather, she would like to suggest her exception from the guideline to her colleagues, backed up by the example of Hydra, and wait for their responses (3). Whatever the conclusion, she would probably add it as a personal note (4) to the guideline in the respective subprocess.

## 2.1 Knowledge Compaction, Usage, and Construction

indiGo takes into account all four categories of knowledge occurring in the previous example and supports them as successive stages in a process of knowledge compaction (aggregation, condensation, summarization, or classification). Figure 1 arranges the four knowledge categories on one layer and embeds it into layers of knowledge usage and knowledge construction.



**Figure 1.** Layers of knowledge compaction, usage and creation for process-centered applications

Knowledge compaction is the process of (a) decontextualization and (b) formalization with the goal of (c) decreasing modification times as well as increasing (d) lifetime, (e) obligingness, and (f) visibility. As indicators of knowledge compaction (a-f) are correlated, and they exhibit a clear progression from private annotations over group discussions, to lessons learned, and the organization’s process models. Private annotations are highly contextualized, informal, secret, and non-binding, they have a short lifetime and can be updated often, while process models are highly decontextualized, formal, public, and obliging, they have a long lifetime and are updated infrequently.

One central issue in experience management is how to offer the right knowledge at the right time. As the domain of indiGo is based on process models, they should form the backbone for knowledge delivery. While applying (instantiating) a particular process model, members of the organization should find - a mouse click away - supplementary knowledge that is dynamically retrieved with regard to the users’

current project context. This supplementary knowledge is provided through associated discussions in the users' groups and their private annotations and, of course, captures lessons learned from completed or current projects.

If no relevant knowledge is available, the user has encountered a gap in the knowledge and may write a quick private note that he can attach to the current part of the process model. In case he is a member of a group that is allowed to discuss this model he may raise the problem in the related discussion. Other users may be able to help, possibly they had been confronted with a similar problem formerly and had written a private note to remember the solution. Then they may bring this note into the group discussion.

Either-way, if a new solution or conclusion turns up and finds approval, it may be added as a new experience to the experience base. The process model would be adapted periodically as substantial feedback is accumulated from the discussions and the new experiences.

indiGo is more comprehensive than other approaches to organizational learning (Tautz 2000, Bergmann 2001, Kluge 1999, Minor & Staab 2002) because it bridges the gap between informal, communication-oriented knowledge and formal, organization-oriented knowledge and provides a socio-technical solution that covers individual knowledge usage as well as social knowledge creation.

### **3 indiGo – the Methodology**

How an organization can accomplish process learning using the indiGo platform (its technical side) is the core of the indiGo methodology.

#### **3.1 Introduction by Bootstrapping**

The indiGo methodology is in itself structured in terms of a process model, called the indiGo model for process learning. The self description of the indiGo methodology through indiGo process models offers the opportunity to 'bootstrap' indiGo, that is, to apply indiGo to itself. First, it allows to have a test run of both the methodology and the technical infrastructure during the introduction of indiGo. Furthermore, since the persons involved in the indiGo introduction directly perform and experience this approach, it will be their prime interest to resolve occurring difficulties. Therefore, the members of the organization can rely on a tested infrastructure and a consolidated team to support them in the roll-out phase.

The bootstrap approach to introducing indiGo also implements three feedback cycles: A process-related, an organization-specific-methodic, and a general-methodic one. The process-related feedback cycle is the application of the indiGo methodology to the processes of the organization. The organization-specific-methodic one is the continuous improvement of the indiGo methodology at a specific organization. The general-methodic one is the feedback of experience gained by introducing the indiGo methodology by the supporting organizations, thus improving the generic process model of indiGo.

### 3.2 Process Learning Processes

The basic objective of the indiGo methodology is to create and sustain a living process model, that is, a process model that is (a) accepted by the organizations members, (b) adapted to organizational changes on demand, and (c) continuously enriched with experience from the operating business of the organization.

The processes of the indiGo model are ordered into three groups: Core processes, strategy processes, and support processes. Core processes generate a direct benefit for the organization: Creation of a process model, introduction of a process model, supporting process execution, and maintenance of a process model. Strategy processes cover the orientation and justification of the experience factory (EF) (Basili, Caldiera & Rombach 1994). This includes the definition or update of subject areas, setting objectives for the subject areas, and creating a short and long term perspective for the EF. Support processes assist core processes or strategy processes and include moderating discussions, processing lessons learned based on contributions to the discussion, handling feedback, managing the EF, and defining requirements for improving the technical infrastructure.

Besides this structure according to content of the processes, the process learning methodology differentiates two phases of process learning: First, in the *introduction phase*, the process model is first discussed on a hypothetical basis by the members of an organization. This phase focuses (a) on resolving potential conflicts associated with the new process description and (b) to elicit process improvement opportunities. At the end of the discussion, the results are summarized to improve the process model. If needed, this phase is augmented with a pilot application of the improved process model.

In the *operational phase*, the focus of the process learning processes is on detecting and solving problems revealed during process execution, that is, detecting and handling knowledge deficiencies. The (instantiated) methodology assures that certain members of the organization are responsible for this solution and that these solutions are preserved within the organization.

An instantiation of the indiGo methodology will be performed as follows: First, subject areas are defined and prioritized. The prioritization is used to select subject areas for the test run, the roll-out phase and future opportunities to enlarge the scope of process learning. Second, organization members are assigned to the roles and subject areas. Third, the generic process model of indiGo is instantiated to the needs of the organization by discussing them via the indiGo technical infrastructure. This discussions are continued throughout the application of the indiGo methodology, thus adapting and improving the processes of the indiGo methodology.

### 3.3 Role Model

The indiGo role model and subject areas together build a fine-grained framework that allows to adapt the indiGo methodology to the needs and settings of the organization. For each role involved, it describes a set of responsibilities that are performed by the respective role. This role model is complemented by a defined set of subject areas describing relevant areas of knowledge of the organization. Since the subject areas are

organization-specific, they will not be detailed further. However, for the role model a description can be given at a generic level.

- The task of the *Members of the Organization* is to discuss the process models, report problems in process execution, and provide experience relevant for the processes. These contributions are further processed by the members of the EF team.
- The *Moderator* facilitates the discussion of the members of the organization. S/he holds close contact to the Process Owner and Authors to start discussions with relevant topics. From time to time, the moderator summarizes the discussion to help new organizational members to catch-up with the discussion. In the end of a discussion, the moderator also creates a summary for the EF team and the process owner.
- The *Process Owner* is responsible for a set of processes, often about a certain subject area. Due to his/her position within the organization, the Process Owner is allowed to take decisions about the definition and content of a process. Examples for such positions are the upper management for core processes of an organization or the provider of a certain service for support processes.
- The *Process Author* is responsible for creating and maintaining process descriptions as a whole or parts of it. If not performed by the same person, the Process Author supports the Process Owner by preparing decisions of the process owner.

These roles are supported by the EF team, which is presented in the following list (Feldmann, Frey et al. 2000). It is possible to assign several roles in the EF team to one person, thus lowering the dedicated resources.

- The Process Engineer is the expert for process-related issues. In the context of the indiGo methodology, the Process Engineer captures process information from process experts as well as from available process documents and process artifacts, and structures this information into a process model. The Process Engineer must have knowledge on process improvement methods, such as process assessments. Furthermore, a Process Engineer must have familiarity with existing process standards.
- The *Experience Manager* is responsible for maintaining and improving the quality of experience in the reuse repository. S/he assesses the existing measurement of experience quality and sets new measurement goals. Furthermore, the Experience Manager defines the reuse policy, that is, what kind of experience (gained during project execution) is to be reused.
- The *Experience Engineer* is responsible for extracting reusable experience gained during project execution. In addition, it is his/her responsibility to provide the development organization with reusable experience. S/he also assists in setting goals for projects, project planning, and experience packaging.
- The *Project Supporter* performs several tasks to support project execution. On the one hand, s/he serves as a consultant for the development organization by providing lessons learned and other forms of key corporate knowledge that are stored in the Experience Base. On the other hand, s/he is directly involved in project execution: Developing and maintaining measurement plans and supervising the data collection for the project. Furthermore, s/he is responsible for initiating,

planning, and controlling changes in the applied processes for process improvements or solving problems that have surfaced.

- The *Librarian* runs the Experience Base. S/he is responsible for entering data into the repository, and usually reports to the Experience Manager.

Furthermore, responsibilities for process learning activities are assigned to organization members outside the EF team that create synergies for those organizational members. This also lowers the need for dedicated resources and creates acceptance for the process learning activities.

### **3.4 Experimental Evaluation of indiGo**

The methodology and tools developed for indiGo will be evaluated through a case study, which will be performed at Fraunhofer IESE starting in April 2002. First results should be available at the end of 2002. The organizational framework of the evaluation of the indiGo approach is as follows.

IESE's approximately 100 regular staff do applied research, evaluation and transfer of software engineering methods and techniques in a broad range of industrial and publicly funded projects. IESE's knowledge management is performed by the CoIN-Team (CoIN = Corporate Information Network) with five part-time members. They maintain a process model database (CoIN-IQ) and a database of lessons learned from current and completed projects (CoIN-EF). The process models are partitioned into subject areas, for instance project-related matters are distinguished from cooperation with universities, and persons concerned with the subjects in the organization are selected as owners of the respective process models. Lessons learned from the projects are elicited by the CoIN-team, which also provides the Process Engineer.

The process models concerned with project management need to be adapted to a recent restructuring of IESE. As projects are the core business of IESE, the new process models are central for the organization and affect most of the staff. It is vital that they accept and "live" the new process models and cooperate to continuously improving them. Due to the variety of the projects, the processes can reasonably be captured at an abstract level only. That means, the instantiation of the abstract process models is highly knowledge-intensive.

In a series of workshops, which involved the higher management, an initial revision of the process descriptions was elaborated. Through regular informal contacts it was assured that the higher management would support the introduction of the new processes. Process models with a high potential of conflicts will be introduced in April 2002 according to the indiGo methodology.

The process of creating project offers is planned to be introduced in two phases: A discussion phase and a pilot phase. In the discussion phase members of the organization discuss the process description without actually instantiating it. This will elicit not only suggestions on the process descriptions, but related stories or examples from their daily work. A member of the CoIN-team or an independent moderator will facilitate the discussion. The author of the process description will point out topics to lead the discussion in a goal-oriented way. The participants are asked to indicate the type of their contributions by using a set of labels that were specially designed for the

case study. The use of labels stimulates a rational and easier to understand argumentation. In case of need the moderator will contact experts to comment on a contribution. For example, the lawyer could answer questions on the new laws of warranty that became effective at the beginning of this year. On terminating the discussion phase, the process author and the responsible person from the CoIN-team will secure the contributions. Extracted experiences have to be approved by the responsible process owner before they are transferred to the experience base. In some cases, further focused investigations, like a project analysis, will be taken into consideration (Tautz 2000). Text mining methods for clustering contributions or adding semantic links will enhance the analysis conducted by both, the process author and the experience engineer. Selected contributions, especially open arguments, will remain with the process model.

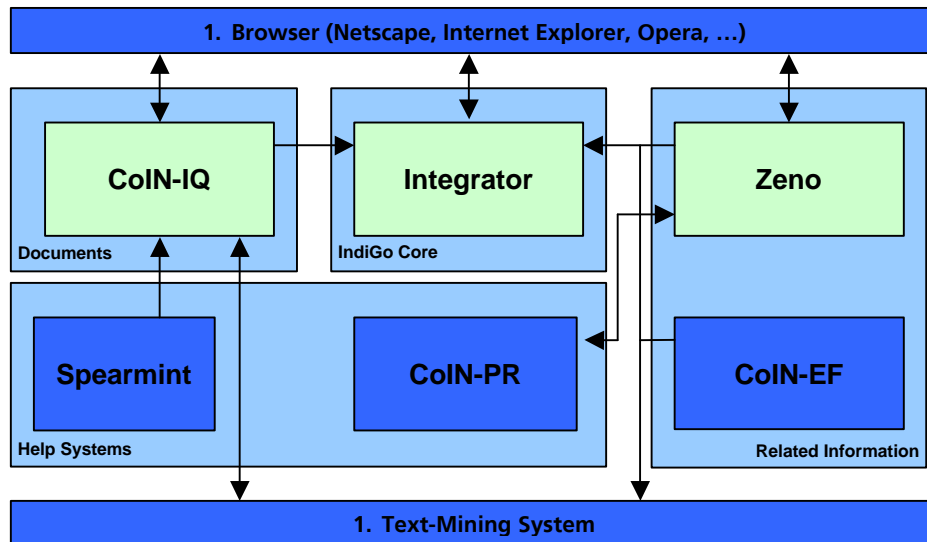
In the subsequent pilot phase the process descriptions will be evaluated at daily work. Now practical problems will turn up that have to be solved by the staff or some experts. These discussions, too, will be evaluated for improving the process descriptions and extending the experience base. Clearly, the emphasis will now lie on gathering experiences while the process model will stabilize.

Finally, the revised process description will be published for regular operation. Due to the comprehensive validation during the discussion and pilot phases the number of new contributions is expected to be small. Therefore, the responsible process author may monitor the discussion with low effort beside their other tasks. For the process of writing project offers, this would be the administrative person whose work will be alleviated through efficient instantiations of the process model. Supported by text mining services the responsible moderator will continue to observe the discussions in order to identify interesting experiences and projects that require further analysis. If problems of executing the process models are starting to accumulate a new revision will be scheduled.

## **4 indiGo – the Software Platform**

The indiGo technical platform integrates two independent types of systems for a completely new service. While one system acts as a source for documents, like descriptions of business process models, the other acts as a source for related information, like private annotations, public comments or lessons and examples from an experience base. Currently the business process model repository CoIN-IQ acts as the document source, related information is provided either by the groupware Zeno or the lessons learned repository CoIN-EF.

As shown in Figure 2 the indiGo platform, as presented at CeBIT 2002, consists of three core components. The integrator acts as a middleware between the document and information source. On the left hand side CoIN-IQ hosts the business process models that can be supported by information from the second system. Zeno on the right side manages annotations and discussions about the business process models from CoIN-IQ.



**Figure 2.** Information flow in the indiGo platform (upper level presented at CeBIT 2002)

To enhance the functionality of indiGo we connected Zeno with CoIN-PR (CoIN Project Registry), a project information repository that stores all data about the projects and associated users. Information about the projects include, for example, the project type (e.g., research & development, transfer or consulting), status, funding, project staff, project manager or the list of participating partners. CoIN-PR delivers information about a specific user's current projects, which is used to index contributions in Zeno with a project context and to construct queries for CoIN-EF. Besides commenting the business process models, the user has the opportunity to recall context-specific lessons learned from CoIN-EF.

To support and enhance the various roles in indiGo text-mining tools will be applied to analyze the discussions in order to detect new, previously unknown or hidden information for moderators and other roles, especially with the goal to extend or improve the lessons learned and the process models.

Based on standard internet technology indiGo is a truly distributed system. While Zeno is hosted on a web server at Fraunhofer AIS in Sankt Augustin, Germany, the CoIN system family is located at and maintained by Fraunhofer IESE in Kaiserslautern, Germany.

#### 4.1 The indiGo Integrator

The integrator is the glue between a document server like CoIN-IQ and a server for related information like Zeno. It provides an integrated view upon a document and related information. Based on Perl the integrator is a CGI script that offers three fundamental functions that are called either by CoIN-IQ or Zeno:

- Discuss: This function creates a split view upon a document and related information. In the current indiGo context this is a view on the specific business

process model from CoIN-IQ in the upper part and beneath the appropriate discussion from Zeno.

- Annotate: Analogous to the previous function, the integrator creates a split view upon a business process model and a personal annotation for the current user.
- Destroy: To work with only one system this function collapses the split view of indiGo to a single frame. This is particularly helpful if the user wants to turn off the discussions from Zeno or if he switches into another discourse in Zeno that is not related to business processes.

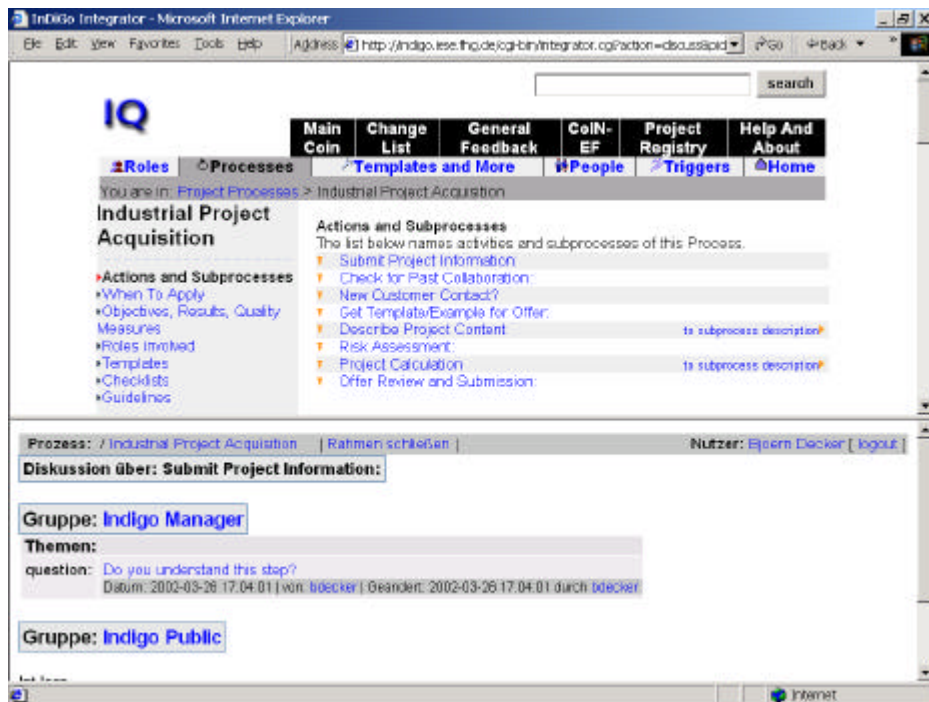


Figure 3. Split View with CoIN-IQ at the top and a Related Discussion in Zeno beneath

## 4.2 CoIN-IQ

CoIN-IQ is IESE's business process model repository. The topics currently covered range from core processes (e.g., project set-up and execution) to support processes (e.g., using the IESE information research service) to research focused processes (e.g., performing Ph.D. work at IESE). Based on the results of a diploma thesis performed in advance, the build-up of CoIN-IQ in 2000 took about ten person months of effort. This effort was equally distributed between the technical realization and the creation of content for CoIN-IQ. About four person months of effort are allocated in 2001 for further content build-up and maintenance.

For the whole CoIN, CoIN-IQ has particular function for the integration of services within IESE's knowledge management activities: (a) They are used to define the point in the business processes execution where services (like knowledge acquisition or access to sources) are performed. (b) They describe the usage of services and knowledge management activities themselves (e.g., like project touch down analyses).

The content and infrastructure is created and maintained by the CoIN team, a team of scientists working for CoIN on a part-time basis. The CoIN team either performs those activities themselves, or distributes them among other IESE members. The latter will gain even more importance when the indiGo system is running, since the CoIN team will ensure that the result of the discussions are (a) used to improve the process model or (b) analyzed and appropriate lessons learned distilled from them.

#### **4.2.1 Objectives of CoIN-IQ**

The objectives of CoIN-IQ can be positioned according to four criteria: (1) The purpose of process models, (2) the origin and (3) usage of the process models, and (4) the modeling techniques. In summary, CoIN-IQ uses structured text describing empirical and theoretical process models to be executed by human agents. This is detailed in the following.

For the general purpose of process models, Curtis, Kellner, and Over (1992) identify five different categories: Facilitate human understanding and communication, support process improvement, support process management, automate process guidance, and automate execution. According to this classification scheme, CoIN-IQ fits into the first category of facilitating human understanding and communication: The processes are executed by human agents (i.e., IESE members), based on the process description. Supporting and enforcing process execution beyond this human-based approach (e.g., by workflow modeling and enactment as in Maurer and Holz (1999)) was regarded as non-suitable for the purposes of IESE due to the creative nature of its business processes. Furthermore, processes according to the process models are executed rather infrequently (< 10 times per month), therefore (a) automation of the processes was not supposed to leverage a high cost/benefit and (b) tracking of process status can be done by asking the responsible process executor. In addition, the experience made with the Electronic Process Guide (EPG) (Becker-Kornstaedt & Verlage 1999) showed that web-based process descriptions are a feasible way of distributing process knowledge within creative environments such as software business. In particular, changes to web-based process models can be communicated much quicker than paper-based process models, thus enabling quick integration of experience.

The origin of process models can be empirical (i.e., based on actual processes (Bandinelli, Fugetta et. al 1995)) and theoretical (i.e., reflecting a planned process execution). Process models in CoIN-IQ have both origins: Some of the process models reflect well-established processes (like, e.g., the administrative project set-up), others represent new procedures (e.g., the reflection of recent changes in the organizational structure of IESE).

The usage of process models can be descriptive (i.e., a description of a process) or prescriptive (i.e., intended to be used as an instruction for process execution). The process models within CoIN-IQ are prescriptive with different degrees of obligation. In general, administrative procedures (e.g., project accounting) have to be followed

without exception; best-practice process models like project management procedures are to be seen as recommendations.

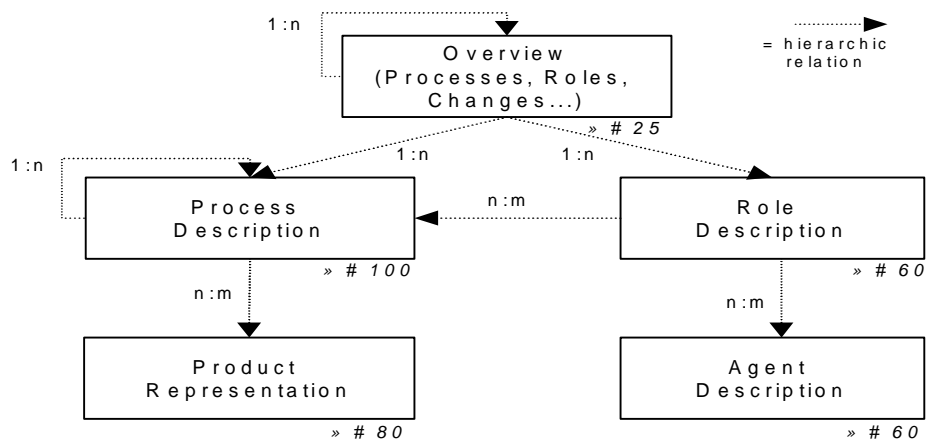
The process modeling technique of CoIN-IQ is structured text, which is due to several reasons: Zero effort training, straightforward modeling, and perpetuation in industrial strength applications. Zero effort has to be spent on training, since any IESE member can read structured text without previous training. Furthermore, straightforward modeling means that any IESE members can model processes using structured text, if supported by guidelines and the CoIN team. This aspect is additionally fortified by the experience in scientific publishing of most IESE members.

#### 4.2.2 Content of CoIN-IQ

To achieve these objectives, the following information is captured within CoIN-IQ. Each of those information objects can be linked to other objects according to Figure 4:

- *Process Descriptions*: Process descriptions describe the activities captured within CoIN (e.g., project management). Complex processes are structured into a hierarchy of super- and sub-processes.
- *Role Descriptions*: Role descriptions describe the roles that are involved in the execution of processes.
- *Agent Descriptions*: Agent Descriptions are used within role descriptions to name roles that are performed by a specific IESE member.
- *Product Representations*: A Product Representation represents a document to be used during process execution.

*Overviews*: Overviews structure the other objects within CoIN-IQ to facilitate browsing.



**Figure 4.** Simplified structure of objects in CoIN-IQ. Arrows show how objects are linked. The relations are to be read according to the direction of the arrows (e.g., one overview can refer to n other overviews, role descriptions or process descriptions). Italics denominate the number of elements of the respective type of objects within CoIN-IQ.



Figure 5. Screenshot of a process description. (Figure shows anonymized demonstrator)

The discussion in indigo are related to Process Descriptions in CoIN-IQ. Therefore, they are described in the following. As depicted in Figure 5, a process within CoIN-IQ is described according to the following structure: "Actions and Subprocesses", "When to apply?", "Objectives, Results, and Quality Measures", "Roles involved", "Templates", "Checklists", and "Guidelines". The content and purpose of these sections are described in the following:

- "Actions and Subprocesses" describe the steps of the process execution. In CoIN-IQ, a distinction is made between actions and sub-processes. Actions are atomic steps that are not refined any further. Sub-processes are described in a separate process description according to this structure. The super-process contains a link to the sub-process, followed by a short explanation of the sub-process content.
- "When to Apply" gives a short overview of a process' context, thus helping the user to determine if the current process description is the desired one. To facilitate this overview even more, it is again structured into three sub-sections: Scope, Trigger and Viewpoint. "Scope" contains one or two sentences about the thematic range of a process and thus, the content of a process description. "Trigger" as the second sub-section describes the condition that starts the execution of a process. These triggering conditions can be events released from outside IESE (e.g., a customer telephone call), dependencies with other process executions (e.g., start or finish of

- a process) or dependencies from product states (e.g., a deliverable is about to be finished). “Viewpoint” contains the role from whose view the process is described.
- “*Objectives, Results and Quality Measures*” is information intended to guide the execution of a process. The difference between the three sub-sections is the increasing degree of quantification of quality information. "Objectives" are general objectives of the process. "Results" are tangible outcomes of the process (e.g., meeting minutes). "Quality Measures" describe properties of such results (e.g., the number of pages of the meeting minutes should range between 10 and 20) or the process itself (e.g., the effort spent on preparing a meeting should not exceed one person day).
  - “*Roles involved*” provides an overview of the roles involved in the process and links the Role Descriptions. An experienced user can find quickly the Role Descriptions that are distributed within the “Actions and Subprocesses” and “Guidelines” Section.
  - “*Templates*” lists the products referenced by the process description. This overview is intended to support IESE members who are accustomed to the process and just need quick access to artifacts.
  - “*Checklists*” is also intended for the experienced user. It summarizes important steps and results of the Process Description.
  - “*Guidelines*” give hints for performing a process, like “do’s and don’ts” or frequently asked questions about a process. Furthermore, frequently used variances of a process are modeled as guidelines. This reduces the number of similar process descriptions and lowers the effort to maintain the process description. Each guideline has a “speaking headline” in the form of a question or statement, followed by explanatory text.

#### **4.2.3 CoIN-IQ for indiGo**

To be part of the indiGo platform, CoIN-IQ was subject to substantial changes. First, the web-pages of CoIN-IQ were re-designed due to usability criteria. Second, buttons for private annotations, group discussions and lessons learned related to a specific process or process element were inserted into these web-pages. Third, the homepage of CoIN-IQ was copied into ZENO, this allowing to show user-specific announcements on these pages like new articles since the last login.

#### **4.2.4 Process Model Editors and Publishing Software**

SpearMint is IESE’s process modeling environment (Becker-Kornstaedt, Hamann et al. 1999). A SpearMint process model can be published on the web as an electronic process guide (EPG) with the process guidance tool EPG (Kellner, Becker-Kornstaedt et al. 1998). In the course of this transformation relationships such as product flow, role assignment, or refinement are converted into hyperlinks, and the information described in the attributes appears as text in the EPG. To customize EPGs, the attributes to be generated can be specified. If a process model has been modified, the EPG can be regenerated easily. CoIN-IQ is an instance of such an EPG.

In the following, based on Dellen, Könnecker, and Scott (2000), relevant process modeling editors and publication software are summarized. From the perspective of process learning, three kinds of tools can be distinguished:

- (a) Software that publishes the process model in a representation that is understandable to humans,
- (b) software that additionally allows to annotate or discuss process models, and
- (c) software that focuses on the collaborative creation of process models, that is, process engineers and authors can create and manipulate process models.

While (a) is a passive way of communicating process models that have to be complemented by organizational measures to induce real change, (b) allows a two-way communication between process engineer or author and organizational members. (c) concentrates on supporting process engineers and authors in the creation of process models, which in practice will also include discussions.

For each of those categories, Table 1 gives some examples. Process Model (No 1) belongs to category (a). It is focused in business process design and improvement of ISO 9000 processes. For category (b), a prototype extension of Spearmint was developed to gain some first experiences with annotations and discussion on a private, groupwise, and public level (No 3). Furthermore, PageSeeder can be used to augment the HTML representation generated from the process modes (EPG) (Scott, Jeffery & Becker-Kornstaedt 2001) (No 4). DaimlerChrysler's LID-system (von Hunnius 2000) allows public annotation of software process models, which the process engineer can distill to lessons learned and attached to the process model (No 5). Finally, as representatives of category (c) ADONIS (No 6) and ARIS Web Designer (No 10) focus on collaborative editing and publishing of graphical represented business process models. ARIS also offers support for enacting the business process models, for instance, via Lotus Notes.

**Table 1.** Overview of process modeling and publication software

Name	No	Public ation	Annot ation	Discu ssion	Coll. Creation	URL / further information
Process Model	1	X				<a href="http://www.processmodel.com">www.processmodel.com</a>
Process	2	X				<a href="http://www.scitor.com/pv3/purchase.process.asp">www.scitor.com/pv3/purchase.process.asp</a>
SPEARMINT / Annotation	3	X	X	X		<a href="http://www.iese.fhg.de/Spearmint_EPG/">www.iese.fhg.de/Spearmint_EPG/</a>
SPEARMINT / PageSeeder	4	X	X	X		<a href="http://www.iese.fhg.de/Spearmint_EPG/">www.iese.fhg.de/Spearmint_EPG/</a>
LID System	5	X	X	X		(von Hunnius (2000))
ADONIS	6	X			X	<a href="http://www.boc-eu.com">www.boc-eu.com</a>
INCOME	7	X			X	<a href="http://www.promatis.de">www.promatis.de</a>
INNOVATOR	8	X			X	<a href="http://www.mid.de">www.mid.de</a>
in-Step	9	X			X	<a href="http://www.microtool.de">www.microtool.de</a>
Aris Web Designer	10	X			X	<a href="http://www.ids-scheer.de">www.ids-scheer.de</a>
Aris Web Publisher	11	X				<a href="http://www.ids-scheer.de">www.ids-scheer.de</a>

### 4.3 Zeno

Turning from tools for process models to tools for discussion, the objectives and major concepts of Zeno can be motivated.

#### 4.3.1 Software for Document-Centered Discourses on the Web

Zeno is an e-participation platform ([www.e-partizipation.org](http://www.e-partizipation.org)) (Voss 2002) with a spectrum of functions that comprises and extends

- (a) simple threaded discussions
- (b) document-centered discourses
- (c) information structuring during group decision making

Most electronic discussion forums, like the ones mentioned above but also newsgroups, support simple threaded discussions (a). Some tools, e.g. <http://icommons.harvard.edu/>, recognize URLs or even HTML tags in the contributions or allow to attach documents.

D<sup>3</sup>E belongs to category (b). It can process any hierarchical HTML file into a frames-based environment with automatic hyperlinking for navigating around sections, checking citations and footnotes, and tight integration with a discussion space for critiquing documents. Moderators may influence the look and feel of a discussion space, they may edit, hide, or delete contributions. D3E is available as open source (<http://d3e.sourceforge.net/>) (Sumner & Buckingham Shum 1998). The e-learning platforms Hyperwave eLearning SUITE supports annotations and discussions of course units. Moreover, it offers a set of labels to characterize contributions as notes, questions, responses, acceptance and rejection ([www.hyperwave.com](http://www.hyperwave.com)).

Predefined labels for qualifying contributions are more familiar in tools for group decision making (c), especially for brainstorming ([www.facilitate.com](http://www.facilitate.com)). Softbicycle's QuestMap ([www.softbicycle.com](http://www.softbicycle.com)) distinguishes questions, ideas, pros, cons, decisions, notes, and references, a variant of the famous IBIS grammar (Kunz & Rittel 1970) which was first implemented in gIBIS (Conklin & Begemann 1988). Tools in this category usually allow to restructure the contributions, i.e. they support maps rather than threads, deliberative argumentation rather than spontaneous reaction.

The first version of Zeno, which also supported a variant of IBIS (Gordon & Karakapilidis 1999), was presented at CeBIT 1996 and continuously improved up to version 1.9 in 1999. Since then a completely new system has been realized addresses a broader spectrum of discourses in the knowledge society: Participatory problem solving, consensus building (Voss, Röder & Wacker 2002), mediated conflict resolution (Märker, O., Hagedorn, H., Trénel, M. & Gordon 2002), teaching, and consulting. The new Zeno focuses on e-discourses and supports e-moderators in turning discussions into discourses, elaborating the argumentation and carving out rationales.

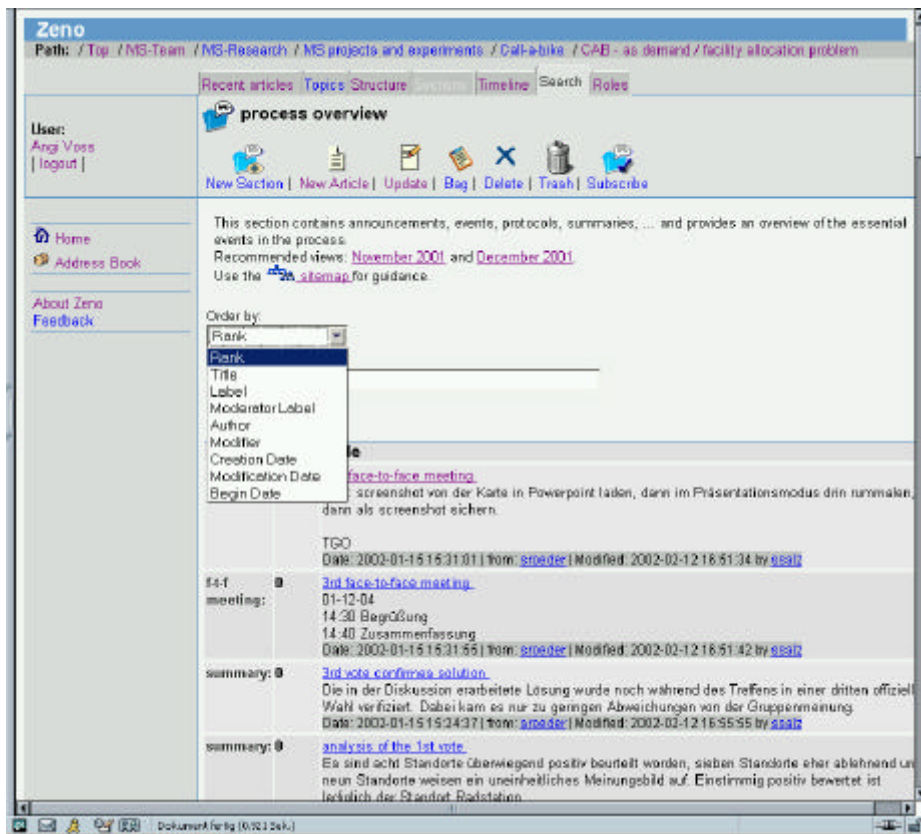
A discourse is a deliberative, reasoned communication; it is focused and intended to culminate in decision making (Erickson 1999). Turoff et al. (1999) argued that building a discourse grammar, which allows individuals to classify their contributions into meaningful categories, is a collaborative effort and its dynamic evolution is an integral part of the discussion process. A discourse grammar (or ontology) defines

labels for contributions, labels for references (directed links) between contributions, and may constrain links with respect to their sources and targets. Supporting communities in evolving their own discourse grammars has been a key issue in the design of Zeno.

#### 4.3.2 Zeno Concepts

As a consequence, Zeno distinguishes three kinds of objects: Sections to tailor the settings for an e-discourse, articles as units of a communication (contributions), and links as directed relations between articles or even sections.

Moderators specify the readers, authors, and co-editors of the section, its discourse grammar, a style sheet to control the presentation, and plugged-in functionality (for mapping, awareness, polling, etc).



**Figure 6.** The search view in the overview section of a spatial decision making discourse in Zeno

An article has a title, usually a note (plain text or html), and possibly document attachments. From its author it may get a label to indicate its pragmatic (or ontological) role in the discourse (e.g. issue, option, criterion, argument, decision, summary, question, comment), and it may receive an additional qualifier from the

moderator (e.g. green, yellow, red cards). Articles may be selected (and deselected) as topics and may be ranked to influence their ordering. An article may have temporal references (to be displayed on a timeline), keywords (to be searched together with the title and note), and attributes related to its visibility and accessibility.

Links between articles or sections may be labeled to express relations, such as refers-to, responds-to, justifies, questions, generalizes, suggests, pro, contra) so that complex networks (or hyperthreads) can be built. Links between Zeno articles and sections are visible at both end points and can be traversed in both directions. They are automatically maintained by Zeno, so moderators may edit, copy and move groups of articles with their links.

Zeno links may also point to external web resources; they are used for document references in indigo and for spatial references (to be displayed on a map) in KogiPlan ([www.kogiplan.de](http://www.kogiplan.de)).

Users are received on a personal home page. Here they can bookmark and subscribe sections in order to be notified of their latest contributions. Each section offers different views: The latest articles, the topics, the complete article structure, a sorted list of articles as a result of a full-text search, the hierarchy of subsections, or the timeline. Authors may create or respond to articles in a section, and moderators may edit, move and copy articles, change links and assign labels, and manipulate sections. Users and groups are administered through an address book.

Zeno can be assessed from any regular web browser without any local installations. The Zeno server is implemented on top of open source products: Tomcat as web server and servlet runner, velocity for templates in the user interface, Java for the kernel, and MySQL for the data base. Zeno itself is available as open source (<http://zeno.berlios.de/>).

### **4.3.3 Zeno for indiGo**

In Zeno, document-centered discourses, or more specifically, discourses about process models, are made possible through the indiGo integrator and some indigo-specific adaptations of Zeno.

The structure and ordering of process models and their elements is reflected in the hierarchies of sections and their ranking. The mapping between these structures is accomplished through Zeno links, the names of which encode identifiers for the process model and element.

Moderators first create entries for users and groups in the address book. Next, to generate a section for discussing a process, the moderators click on the “discussion” button of the process or any of its elements and then select a group as readers and writers for the discussion. Subsections for discussing process elements are created on demand, when users click on the associated processes and selects the discussion group. The subsections inherit the discourse grammar of their super-section and are restricted to the selected group as authors.

When a user clicks on an “annotation” button for the first time, a personal section is created. This section and its subsections can only be accessed by this user with all rights of a moderator. Subsections for processes and their elements are again created on demand, when the user clicks on the corresponding “annotation” buttons.

The start page of the indiGo system is automatically generated. The upper part displays announcements. These are articles in a section called “StartPage” , can be

edited by all indiGo moderators. Beneath the announcements, the start page lists all new articles in the user's discussion groups. This service replaces the subscription and notification mechanism that is otherwise available on the users' personal home page in Zeno.

For the introduction and operational phase of an instantiation of the indiGo Methodology for a certain process model different discourse grammars will be available. "info", "question", "comment", "suggestion", "example" are the article labels during introduction, "observation", "problem", "suggestion", "solution", "example" and "summary" are the article labels during operation. Link labels are in both phases "re", "pro", "con", "see also". Qualifier will include "closed" to indicate threads with a conclusion, and "invalid" to indicate threads that may have become invalid due to modifications of the process model. To come back to the introductory example, Ms Legrelle could have attached a "problem" to the guideline on payment schedules, "re"sponded with a "suggestion" concerning small start-ups, and supported it with a "pro" "example" from the Hydra project.

#### **4.4 CoIN-EF**

Compared to the objectives of an organization as captured in its process models, projects have a short-term perspective, oriented towards the goals of the project. Therefore an organizational unit that is responsible for experience management is required and has to be separated from the project teams. As already mentioned, such a separate organizational unit is called experience factory (EF), which for the IESE is operationalized by the CoIN team.

Beside the propagation of knowledge within IESE, CoIN-EF is used as a real-world environment for the development and validation of technologies and methods for goal-oriented EM. Until now IESE has gathered nearly three years of operational experience in maintaining CoIN, and CoIN was successfully transferred to partners and customers, for example in the *IPQM project* for continuous improvement of hospitals in the German healthcare sector (Althoff, Bomarius et al. 1999). Based on these experiences, the requirements of CoIN were widened towards an organization-wide information and knowledge management system.

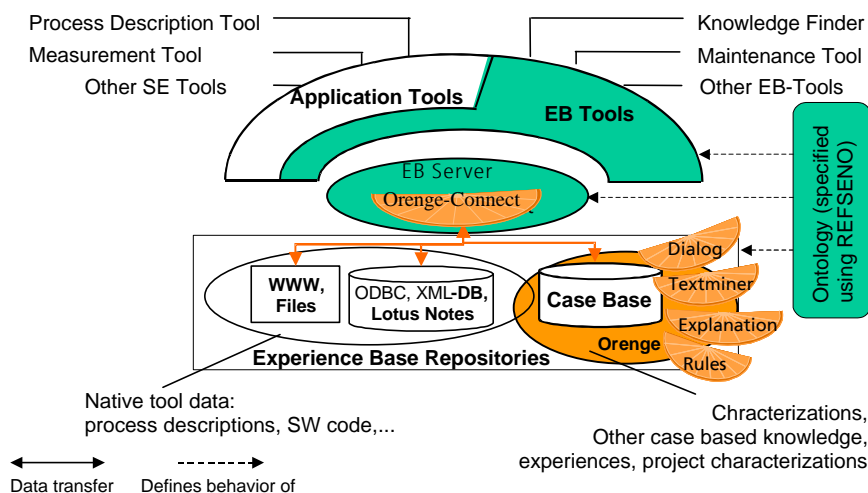
Within the integrated experience base (EB), all kinds of experience necessary for daily business are stored (e.g., guidelines, or observations). Defined processes populate the EB systematically with experience typically needed by IESE's project teams. The retrieval of experiences from the EB is planned right at the start of the build-up and supports a goal-oriented, context-sensitive, similarity-based retrieval of different kinds of interrelated experiences.

##### **4.4.1 Experiences in CoIN**

Within CoIN-EF, lessons learned (LL) about project management are captured. A LL can take on the form of an observation, a problem, guideline, pragmatic solution, or an improvement suggestion. Each LL is personalized to allow a querying IESE member to ask a colleague for further information. The context of these LLs is modeled by the two concepts "project" and "process". A "project" is a characterization of the project where the LL was gained (e.g., person months,

duration). The “process” names the business process and thus the project phase in which the LL was gained. Therefore, project team members can specify their current environment as well as the current situation to search the EB for similar experiences.

Observations are facts that are of interest to future projects, often expressing some baseline (e.g., “it took 10% of the total effort to manage the project”) or some positive effect (e.g., “the customer was happy because we provided him with a ready-to-use tutorial”). Problems are descriptions of negative situations that occurred during a project (e.g., “the expectations of the customer were not met”). Guidelines, improvement suggestions, and pragmatic solutions relate to one or more problems. Guidelines are recommendations on how a particular business process should be performed. For example, a guideline could be the following: “Interact with the customer frequently, at least twice a month.” An improvement suggestion is a proposal to change an artifact to avoid problems that occurred during its usage. Pragmatic solutions are sequences of immediate countermeasures taken by a project team in response to a recognized problem. While a guideline aims at preventing a problem from occurring in the first place, a pragmatic solution is applied after a problem has already occurred.



**Figure 7.** CoIN's technical infrastructure (INTERESTS)

The technical infrastructure, called INTERESTS (INTElligent RETrieval and SToorage System), is shown in Figure 7. It consists of a tool layer for accessing and presenting the EB contents using a standard web browser, a general purpose EB server, and a commercial CBR tool (orange from empolis, Germany), which is used for the actual EB.

#### 4.4.2 CoIN-EF for indiGo

The integration of CoIN-EF into the indiGo platform will be finished in April 2002. This integration allows to retrieve LLs related to the current process and (project

context) by one click. To do so, the current (project) context is specified and stored within the user preferences and is stored persistently across the users sessions.

More challenging will be the integration with tools for knowledge construction: From discourses to experiences and from experiences to process models. As a preparation, the discourse grammar for the operational phase has been designed according to the formats for LLs. This should facilitate a mapping of the articles in a discussion to types of LLs.

#### **4.4.3 Case-Based Reasoning for Sharing Process and Project Knowledge**

Since several years there has been a strong tendency in the case-based reasoning (CBR) community (Kolodner 1993) to develop methods for dealing with more complex applications. One example is the use of CBR for knowledge management (KM) (Aha, Becerra-Fernandez et al. 1999). Another one is the integration of CBR with experience factories (Henninger 1995, Althoff & Wilke 1997, Tautz & Althoff 1997, Bergmann, Breen et al. 1999). The latter also contributed to the development of the experience management subfield of KM (Tautz 2000, Bergmann 2001, Althoff, Decker et al. 2001), which already found one implementation through the merger of the German CBR and KM communities ([www.experience-management.org](http://www.experience-management.org), Minor & Staab 2002). Meanwhile many papers have been published that are related to the use of CBR in KM. Weber, Aha, and Becerra-Fernandez (2001) give an overview on intelligent LLs systems, which includes CBR approaches. While Wargitsch (1998) describes how CBR can be used for workflow support, Chen-Burger, Robertson, and Stader (2000) focus on the support for business modeling in general. Decker and Jedlitschka (2001) present a first step how business processes and EM/CBR can be integrated. Further approaches on process-oriented knowledge management and CBR can be found in Weber and Gresse von Wangenheim (2001). CBR-based knowledge reuse for project management is described in Althoff, Nick, and Tautz (1999), Tautz (2000), Brandt and Nick (2001), and Friedrich, Iglezakis et al. (2002). CBR for supporting knowledge mediation is the topic underlying Griffiths, Harrison, and Dearden (1999).

#### **4.5 Text Mining in indiGo**

Text mining is concerned with the task of extracting relevant information from natural language text and to search for interesting relationships between the extracted entities. From a linguistic viewpoint natural language exhibits complex structures on different hierarchical levels, which are interconnected to each other (Hřebíček 1996). These structures, however, are tuned to human cognitive abilities. From the perspective of a computational system, which is adopted here, linguistic information appears to be implicitly encoded in an unstructured way and presents a challenge for automatic data processing.

Text classification is one of the basic techniques in the area of text-mining. It means that text documents are filtered into a set of content-categories. For the task of text classification, there are promising approaches, which stand for different learning paradigms, among them, support vector machines (SVM) are one of the most promising solutions (Joachims 1998). AIS has successfully applied SVM to different

classification problems - topic detection and author identification (Kindermann, Diederich et al. 2002), multi-class classification (Kindermann, Paaß & Leopold 2001) - on different linguistic corpora: Reuters newswire, English and German newspapers (Leopold & Kindermann 2002), as well as radio-broadcastings (Eickeler, Kindermann et al. 2002). The major problem of applying text classification techniques in the indiGo project is the amount of data. The training of a SVM requires some hundred positive and negative examples for each class to be considered. These data must be collected in the group discussions. The contributions in a discussion group have to be annotated with respect to the desired classes by the moderator.

An especially challenging task to text mining systems is to map the unstructured natural text to a structured internal representation (basically a set of data objects). indiGo requires to map text documents generated in the group discussions to structured information of project experiences. However, the limited scope of the indiGo-project - many roles can only be fulfilled by a finite number of subjects (e.g. the number of IESE's employees or costumers is finite) - makes it possible to invent simplifying solutions to many problems, which are not feasible in the general case.

The context of an utterance consists of all elements in a communicative situation that determine the understanding of an utterance in a systematic way. Context divides up into verbal and non-verbal context (Bußmann 1990). Non-verbal context cannot - or at best to a small extent - be conveyed in written text. Abstracting away from the non-verbal context of the situation which a text (spoken or written) is produced, means, that the lost information has to be substituted by linguistic means in order to avoid misunderstandings resulting from the loss of information. This is why spoken and written language differ. Speaker and hearer are exposed to the same contextual situation, which disambiguates their utterances, whereas writer and reader - in the traditional sense of the word - are not.

Computer-mediated communication adopts an intermediate position in this respect. Writer and reader react on each other's utterances as speaker and hearer do. They are in the same communicative situation. But their opportunity to convey non-verbal information is limited as well as the chance to obtain information about the contextual situations of their counterparts.

The context of the communicative situation becomes crucial in the IndiGo setting when discussions are condensed to project experiences. The communicative situation of the discussion is lost and respective information has to be added to the natural language data. This limits the degree of information compaction of linguistic data. Consequently the decontextualization suggested in Figure 1 has to be carefully performed in order to not end up in compressed but nevertheless senseless "structured information". How and to what extent information about the communicative situation can be concentrated or discarded is an interesting research objective of the indiGo project.

To provide the moderator with information about the problem-orientation of the participants in a discussion we propose an "index of speciality of language", which can be calculated on the basis of the agreement of the vocabulary of writer and reader. Self-organizing maps (SOM) (Kohonen 2001) (Merkl 1997) can give an overview over a set of documents, and thus inform the moderator about similar themes that are discussed in different threads. Standard clustering procedures as well the hierarchical analysis of textual similarities (Mehler 2002) can enhance the presentation of textual

data in order to support the moderator in formalizing discussion contributions as reusable experiences or cases.

## 5 Outlook

indiGo was designed to support all kinds of knowledge that have been identified as being important for process learning, namely process models (with their associated templates), experiences from instantiating process models in concrete projects, discussions about processes in closed or open groups, and private annotations of process models. Thus with indiGo, any concerned organization member can make private annotations for a newly introduced, or changed, business process model. Staff can decide which of the issues that attracted their attention should be discussed within a selected group of people. The indiGo technical infrastructure enables the organization of various of such discussion groups based on a customizable discourse grammar, and indiGo's e-moderation method guarantees that such discussions are carried in a structured and goal-oriented manner. This helps to identify valuable experiences, which then are represented as semi-formal cases, and stored in the experience base. Using case-based reasoning, these experiences are then available for both process improvement/change and process execution.

The first version of indiGo was presented in March 2002 at CeBIT. Starting in April 2002, indiGo will be validated within a case study carried out at Fraunhofer IESE in Kaiserslautern, Germany. New project and strategy processes will be introduced for the whole institute and indiGo has been chosen as the process learning platform. We expect very valuable feedback for all the described indiGo methods and technologies.

In parallel, specified but not yet implemented features will be realized. For instance, if a process model is modified or reorganized, the corresponding annotations and discussions should automatically be marked for re-validation or be reorganized accordingly. In parallel, the indiGo platform will be extended to include the components on the lower level in Figure 3, starting with CoIN-EF.

As soon as discussions will become available from the case study, text mining experiments can begin. For that purpose, the discussions in Zeno will be exported in GXL, an XML dialect for graph structures. Private annotations remain private and will not be subject to text mining.

Beyond the current project we consider the possibility to extend the indiGo approach to applications where process models do not play such a central role. Although a platform for organizational learning should eventually cover all knowledge categories treated in indiGo, the first steps to organizational learning need not necessarily involve process models. Maybe, an organization would first like to invest into an experience base or into a communication platform, and add process models only later. The challenging research question here is, to which degree indiGo's methods and technologies can still be applied or easily tailored to such an organization's needs.

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